

## Packaging Charges

- \$0.0550 per pound for intermediate bulk containers above 60 cu. ft. (J, K, N, JV)
- \$0.0650 per pound for 60 cu. ft. intermediate bulk containers and below (R, P)
- \$0.0750 per pound for 38 cu. ft. intermediate bulk containers with liners (BS)
- \$0.1200 per pound for 45 lb., 50 lb., or 25 kg. poly bags\* (Y, O, O-1)
- \$0.1200 per pound for 25 lb. or 35 lb. paper bags (E, E2, E3)
- \$0.0400 per pound for plastic pallets with skids 1,600 lbs. or less
- \$0.0200 per pound for plastic pallets with skids greater than 1,600 lbs.
- \$0.0200 per pound for hopper car shipments
- \$0.0100 per pound for independent carrier hopper truck shipments
- \$0.2600 per pound for cardboard boxes (Express Carriers) with poly bags
- \$0.0800 per pound for cardboard full telescopic cartons on FIBC's

## Service Charges

- LTL Shipments less than 10,000 lbs. from producing plant \$0.1050 per pound
- LTL Shipments 10,000 lbs. or more from producing plant \$0.0600 per pound
- \$0.1500 per pound for Amware Warehouse shipments, Ex-Works, not subject to LTL upcharges
- Purchases less than full pallet incurs a \$100 per skid upcharge, not subject to LTL upcharges
- Hopper Car Demurrage of \$100 per day after thirty (30) days following constructive placement
- Restocking fee: 25% of the value of the product, subject to a minimum charge of \$500, plus return freight costs with prior approval by Tokai Carbon CB

## Freight Terms, Payment Terms & Invoicing

- Freight Terms
  - F.O.B. Origin, Freight Prepaid & Add
    - For Prepaid & Add orders, all of the freight costs will be added to the invoice
  - F.O.B. Origin, Freight Collect, TCCB manufacturing plant, CPU
    - No show hopper truck and van shipments will be subject to a one-time charge of \$250
  - F.O.B. Origin, Freight Collect, TCCB manufacturing plant, Buyer assisted by TCCB
    - For Collect Customers who specify the carrier. For collect customers who specify the carrier and ask Tokai to do the “leg work”, we will charge a \$300 fee per order. Leg work is defined as but not limited to calling the freight company, setting up the date, filling out third-party portals tracking, etc.
  
- Invoicing and Payment Terms
  - Invoices will be dated as of the day of shipment
  - Payment terms are Net 30 days, subject to credit approval
  - Past due payments are subject to a 1.5% per month interest charge

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\*Tokai Carbon CB Ltd.'s poly bags have a specification vicat softening point 94°C and a melting point of 109°C. The end user assumes responsibility for determining if the bag is suitable for batch inclusive applications.

\*\*Posted on our website under Products / More / Pricing & Terms / Packaging Charges.\*\*  
\*\*Subject to change with 15 days' notice.\*\*

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